

The 50 most powerful people

Our annual look at the influential personalities shaping your network infrastructure

By Julie Bort and Beth Schultz, Network World, 12/22/06

> Communications

JOHN SCANLON


TITLE CEO

COMPANY Yipes Enterprise Services

NETWORK WORLD'S 2006 PICKS

Metro Ethernet is hot, and this 20-year telecom veteran has helped light that fire during his two-year tenure at one of its biggest pure-play providers. Scanlon has been widely praised for focusing Yipes internationally and vertically, particularly in the financial and legal services markets. This young company, which Scanlon says might go public one day — big talk in the IPO-leery tech sector — has the trust of some 800 customers, including the Chicago Mercantile Exchange, the U.S. Department of the Interior, Lexus-Nexus and 30% of the top 250 U.S. law firms. Not bad for starters.

Communications



Category	Name	Title	Company
POWER ELITE	John Chambers	CEO	Cisco
	Larry Ellison	CEO	Oracle
	Bill Gates	Chairman	Microsoft
	Sam Palmisano	Chairman and CEO	IBM
	Ivan Seidenberg	Chairman and CEO	Verizon
	Joe Tucci	President and CEO	EMC
	Edward Whitacre	Chairman and CEO	The new AT&T
ENTERPRISE NETWORK EXECUTIVES	David Barnes	Senior vice president and CIO	UPS
	Robert Carter	CIO	FedEx
	Tom Gergets	Director of networks & infrastructure	McDonald's U.S.A.
	Chad Mead	Global head of security event management	JPMorgan Chase
	John Partridge	President and CEO	Inovant
	Ralph Szygenda	CIO	GM
	Fred Wetling	Technology strategy manager	Bechtel
ENTERPRISE	Steve Ballmer	CEO	Microsoft

COMPUTING			
	Diane Greene	President	VMware
	Mark Hurd	Chairman and CEO	HP
	Bob Moffat	Senior vice president, Integrated Operations	IBM
	Paul Otellini	President and CEO	Intel
	Hector Ruiz	Chairman and CEO	Advanced Micro Devices
	Matt Szulik	Chairman and CEO	Red Hat
	Daniel Warmenhoven	CEO	Network Appliance
APP INFRASTRUCTURE			
	Shai Agassi	President, Product and Technology Group	SAP
	Marc Benioff	Chairman and CEO	Salesforce.com
	Aneel Bhusru	Partner	Greylock Partners
	Greg Gianforte	Chairman and CEO	RightNow Technologies
	Ray Ozzie	Chief software architect	Microsoft
	Eric Schmidt	CEO	Google
	Ann Winblad	Partner	Hummer Winblad Venture Partners
NET INFRASTRUCTURE			
	Brad Booth	President	Ethernet Alliance
	John D'Ambrosia	Chair	IEEE 802.3 Higher Speed Study Group
	Louis D'Ambrosio	President and CEO	Avaya
	Charlie Giancarlo	Senior vice president and chief development officer	Cisco
	Kelly Herrell	CEO	Vyatta
	Scott Kriens	CEO	Juniper
	Mark Spencer	President	Digium
	Peter Stanforth	Vice president, Mesh Networking	Motorola
	Mike Zafirovski	President and CEO	Nortel
COMMUNICATIONS			
	Craig McCaw	Founder and co-CEO,	Clearwire
	Gary Forsee	Chairman, president and CEO	Sprint Nextel
	John Scanlon	CEO	Yipes Enterprise Services
NET SECURITY			
	Steve Hanna	Distinguished engineer	Juniper
	Suzanne Gorman	Managing director of corporate information security	Securities Industry Automation Corp. (SIAC)
	Eugene Spafford	Executive director, Center for Education and Research in Information Assurance and Security	Purdue University
	John Thompson	Chairman and CEO	Symantec
	Bill Yerazunis	Senior research scientist	Mitsubishi Electric Research Laboratories
REGULATORY			
	Christopher Cox	Chairman	Securities and Exchange Commission
	Greg Garcia	Assistant secretary for cybersecurity and telecommunications	U.S. Department of Homeland Security
	Kevin Martin	Chairman	Federal Communications Commission
	Ted Stevens	Chairman	Senate Commerce Committee

