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Reliance Globalcom's network highlight the stars of Stena Line's CCTV

The global transportation provider to distribute security camera footage directly over its European Wide-Area Network

LONDON – 3 November 2009 – Reliance Globalcom, the leading global provider of managed network and communication services for multinational enterprises, carriers and consumers, today announced a contract extension with Stena Line IT Services – the global IT service arm of transport and travel operator Stena Line – to manage the distribution of live CCTV footage across the ferry operator's European network.

The new two-year deal, worth over \$3.5 million, is an extension of an April 2007 partnership and will deliver high-bandwidth Ethernet services to key port locations across Scandinavia and Poland, enabling real-time CCTV security camera footage from all sites to be continually transmitted and monitored remotely. By utilising dedicated Ethernet connectivity from best cost local suppliers, all managed through a single, consistent SLA, Stena Line realised dramatic cost savings by not having to deploy any on-site security personnel, but still remained entirely compliant.

"We knew that by installing the CCTV system and providing a fully secure, reliable and redundant network to transmit the footage, we would be able to avoid employing security staff on our sites, but still be fully compliant with the new rules," said Hans Björkberg, IT Director, Stena Line. "Reliance Globalcom has impressed us over the last two years with their versatility in network design and we felt confident the high levels of service assurance they provide would answer all the legal requirements. The final solution surpassed our expectations on both fronts and we have enjoyed considerable cost savings over the more staff intensive alternatives!"

The new developments mean that Reliance Globalcom now provide an integrated MPLS and Ethernet Hybrid network to Stena Lines which not only has the capability to transmit the high-bandwidth CCTV footage but can also be easily scaled to support video-conferencing, Voice-over-IP (VoIP) or other converged communications applications. Full network management, fault identification and network usage portals also provide transparency and service assurance to a single point of management, regardless of the underlying technologies or carriers, providing Stena Line with the ability to prioritise application usage and further manage costs.

"This announcement underlines the real value of our consultative approach and the flexibility that our service offerings provide to our customers," noted Tom Homer, UK Managing Director, Reliance Globalcom. "Being able to help Stena Line answer an unusual regulatory requirement, while also providing clear cost savings and improved network connectivity across their business which can scale to rapidly match future business demands exemplifies the benefits that our Hybrid VNO approach brings to our global customer base."

About Stena Line

Stena Line is one of the world's largest ferry companies with a modern fleet of around 35 vessels and Europe's most comprehensive route network consisting of 18 ferry routes in Scandinavia and around the UK. By constantly developing its products and services, Stena Line has achieved a strong position with significant market shares on all its market sectors. Stena Line has around 5700 employees of which about two-thirds are employed onboard.

About Reliance Globalcom

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Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications' Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products & services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 2100 enterprises, 200 carriers and 2.2 million retail customers in 163 countries across 6 continents.

Reliance Globalcom owns the world's largest private undersea cable system spanning 65,000 Kilometres seamlessly integrated with Reliance Communications' domestic optic fibre running over 190,000 Kilometres, providing a robust Global Service Delivery Platform connecting 40 key business markets in India, USA, Europe, the Middle East, and the Asia Pacific region. With its recent acquisition of eWave World (now Reliance WiMAX World), a pioneer in the global WiMax space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired the Vanco Group (now Reliance Vanco Group), enabling the company to provide managed services to over 230 countries and territories across the globe. For further information, please visit www.relianceglobalcom.com

About Reliance Communications

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Anil Dhirubhai Ambani Group. The Reliance Anil Dhirubhai Ambani Group currently has a net worth in excess of Rs. 64,000 crore (US\$ 13.6 billion), cash flows of Rs. 13,000 crore (US\$ 2.8 billion), net profit of Rs. 8,400 crore (US\$ 1.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company, with a customer base of over 90 million including over 2.5 million individual overseas retail customers, ranks among the Top 5 Telecom companies in the world by number of customers in a single country. Reliance Communications corporate clientele includes 2,100 Indian and multinational corporations, and over 800 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 24,000 towns and 600,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 190,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia Pacific region.

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