



Reliance Globalcom's Hybrid VNO approach is on message for Acision

Acision subscribes to Reliance Globalcom's highly scalable, fully secure global network solution

LONDON, 10 August 2010 – [Reliance Globalcom](#), a leading global provider of managed network and application delivery services for multinational enterprises, carriers and service providers, today announced that it has been awarded a three-year contract by [Acision](#) – a world leader in mobile data – to design, implement and manage its new global Wide Area Network (WAN), managed security and hosting solution.

Reliance Globalcom will implement a truly hybrid Ethernet, MPLS and Internet VPN solution across 33 locations in 23 countries across the world, with sites ranging from data centres to small offices. In addition to the managed network, the solution includes a fully managed Firewall Security Service and Proxy Server Hosting.

Acision needed a solution which would meet the demands of its rapidly expanding global business. Reliance Globalcom's Hybrid multi-carrier VNO solution will replace their current single carrier MPLS network and provide Acision with the agility to effortlessly scale their network over time to meet these needs, whilst maintaining a high quality of service availability and assurance.

Reliance Globalcom was selected for their ability to provide a best-of-breed technology fit for each of the locations around the world, backed by consistent SLAs and a superior service wrap, all under one point of management, reducing dependency on internal resources and improving cost-effectiveness.

"Reliance Globalcom's consultative approach has provided us with a solution that has the scope to grow and reshape as our business expands and develops," says Lindsay Miller, VP, ICT at Acision. "The single point of management will free up our internal resources to focus on business development activities, and providing long term cost-efficiencies."

"We are delighted that Acision has chosen to work with us," says Tom Homer, Reliance Globalcom Managing Director, UK & Nordics. "The relationship shows the real value of our consultative approach and the flexibility of our Hybrid VNO solution."

About Acision

As a world leader in mobile data, Acision powers innovation and profitable growth in mobile data services. As the pioneer of mobile messaging, Acision's real time mobile data solutions support its customers worldwide to drive new revenues with innovative services while controlling, optimising and monetising data traffic. For more information, visit Acision at www.acision.com

About Reliance Globalcom

Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications' Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products and services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 2,100 enterprises, 200 carriers and 2.5 million retail customers in 163 countries across 6 continents.

Reliance Globalcom owns the world's largest private undersea cable system spanning 65,000 Kilometres seamlessly integrated with Reliance Communications' domestic optic fibre running over 190,000 Kilometres, providing a robust Global Service Delivery Platform connecting 40 key business markets in India, USA, Europe, the Middle East, and the Asia Pacific region. With its recent acquisition of eWave World (now Reliance WiMAX World), a pioneer in the global WiMAX space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired the Vanco Group (now Reliance Vanco Group), enabling the company to provide managed services to over 230 countries and territories across the globe. For further information, please visit www.relianceglobalcom.com.

About Reliance Communications

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Anil Dhirubhai Ambani Group. The Reliance Anil Dhirubhai Ambani Group currently has a net worth in excess of Rs. 64,000 crore (US\$ 13.6 billion), cash flows of Rs. 13,000 crore (US\$ 2.8 billion), net profit of Rs. 8,400 crore (US\$ 1.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company, with a customer base of 100 million including over 2.5 million individual overseas retail customers, ranks among the Top 5 Telecom companies in the world by number of customers in a single country. Reliance Communications corporate clientele includes 2,100 Indian and multinational corporations, and over 800 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 24,000 towns and 600,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 190,000 kilometres of fibre optic cable systems in India, USA, Europe, Middle East and the Asia Pacific region.

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