



## **Molex manufacture better global interconnections with Reliance Globalcom**

*A Hybrid data network provisioning approach increases connectivity to China, improving international collaboration and efficiency*

Singapore, 4 March 2010 - [Reliance Globalcom](#), the leading global provider of managed [network and communication services](#) for multinational enterprises, and carriers has signed a new four year contract renewal with [Molex Far East South Management](#) PTE, a global manufacturer and supplier of interconnect products, for the upgrade and management of their wide area network (WAN) in Asia. The multi-million dollar contract extension will deliver a managed global communications solution for Molex, across in Asia, connecting more key manufacturing and distribution locations across China, Vietnam, Taiwan, Hong Kong and Singapore.

Molex operates a global network with new, centralised, business critical applications in Singapore and US core data centres. The company needed to increase their regional workforce's access to these applications, to create more effective international project teams and business efficiency. In response to this requirement Reliance Globalcom provided a hybrid multi-carrier network, providing increased bandwidth capability and service assurance to all sites. This enabled voice-over-IP (VoIP) services between key locations and the ability to share high-bandwidth design and project management applications across more sites, significantly improving the speed and outcome of international collaboration exercises.

"We have been working in partnership with Reliance Globalcom for over four years already, and this extension represents the proven capability to deliver flexibility by identifying, adopting and designing the most suitable solutions for our specific needs," said Kwan Weng Mun, VP, Global IS Service Centres, Molex Far East South Management PTE. "Reliance Globalcom's accessibility and cost effective model has reinforced our trust in them as our preferred regional WAN provider, while their world class project team excelled in understanding our expectations and consistently delivered throughout the entire rollout phase."

Molex also required the ability to rapidly scale their network in developing regional markets like Vietnam to more effectively serve their customers' requirements. By providing the benefits of best-of-breed technologies, supported and installed through Reliance certified local providers, Molex enjoyed rapid and accurate site additions to their network. While benefitting from local expertise, Molex also received the service assurance levels of a regionally consistent, Reliance Globalcom guaranteed SLA, and a single point of network management with full transparency of network usage, regardless of the underlying carriers being used.

"Reliance Globalcom is delighted to extend our long term working relationship with Molex, and we will continue to identify and recommend the best possible services that become available for Molex in each market – as we did in this case," explains Owen Best, President Reliance Globalcom Asia. "Creating customer focused networks, which are designed to meet their exact business requirements by utilising best price, local market expert providers, is what we have built our business on for over twenty years, and helps us maintain strong relationships not only with Molex in Singapore but also offices in the region."

### **About Molex Far East South Management**

Molex is a leading one-source supplier of interconnect products focusing on the design, development and distribution of innovative product solutions that touch virtually every walk of life.

Molex's portfolio is among the world's most extensive, with over 100,000 reliable products, including everything from electronic, electrical and fiber optic interconnects to switches and application tooling.

Molex offers well-established sales, product development, manufacturing and logistics resources in Asia, Europe and the Americas. Molex serves customers in a variety of industries, including the telecom, datacom, computer/ peripherals, automotive, premise wiring, industrial, consumer, medical and military markets.

#### **About Reliance Globalcom**

Reliance Globalcom, a division of Reliance Communications, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications' Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products and services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 2,100 enterprises, 200 carriers and 2.5 million retail customers in 163 countries across 6 continents.

Reliance Globalcom owns the world's largest private undersea cable system spanning 65,000 Kilometers seamlessly integrated with Reliance Communications' domestic optic fiber running over 190,000 Kilometers, providing a robust Global Service Delivery Platform connecting 40 key business markets in India, USA, Europe, the Middle East, and the Asia Pacific region. With its recent acquisition of eWave World (now Reliance WiMAX World), a pioneer in the global WiMAX space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired the Vanco Group (now Reliance Vanco Group), enabling the company to provide managed services to over 230 countries and territories across the globe. For further information, please visit [www.relianceglobalcom.com](http://www.relianceglobalcom.com).

#### **About Reliance Communications**

Reliance Communications Limited founded by the late Shri Dhirubhai H Ambani (1932-2002) is the flagship company of the Reliance Anil Dhirubhai Ambani Group. The Reliance Anil Dhirubhai Ambani Group currently has a net worth in excess of Rs. 64,000 crore (US\$ 13.6 billion), cash flows of Rs. 13,000 crore (US\$ 2.8 billion), net profit of Rs. 8,400 crore (US\$ 1.8 billion).

Reliance Communications is India's foremost and truly integrated telecommunications service provider. The Company, with a customer base of 100 million including over 2.5 million individual overseas retail customers, ranks among the Top 5 Telecom companies in the world by number of customers in a single country. Reliance Communications corporate clientele includes 2,100 Indian and multinational corporations, and over 800 global, regional and domestic carriers.

Reliance Communications has established a pan-India, next generation, integrated (wireless and wireline), convergent (voice, data and video) digital network that is capable of supporting best-of-class services spanning the entire communications value chain, covering over 24,000 towns and 600,000 villages. Reliance Communications owns and operates the world's largest next generation IP enabled connectivity infrastructure, comprising over 190,000 kilometers of fibre optic cable systems in India, USA, Europe, Middle East and the Asia Pacific region.

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