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## **Yipes Adds KVH As New Ethernet Partner To Expand Asia Coverage**

*Arrangement with KVH to Deliver Global Managed Ethernet Services Is Based on Yipes Network Interconnect Methodology*

**San Francisco —January 15, 2008—** Yipes Enterprise Services, Inc., the leading global provider of managed Ethernet and application delivery services, announced today that it now has a global Ethernet network-to-network interface (E-NNI) with KVH, allowing Yipes' customers to access KVH's network in Japan and Asia.

This arrangement represents Yipes' 11th E-NNI agreement with facilities-based network providers around the world. E-NNIs are integral to Yipes' Ethernet services expansion strategy. Yipes' acquisition by Reliance Communications Ltd., will further enhance Yipes' international reach and accelerate its deployment of global Ethernet services.

The E-NNI arrangement with KVH is based on Yipes' recently announced standard network interconnect technology, which overcomes the lack of interoperability standards. Through Yipes' interconnectivity guidelines and requirements, Yipes facilitates rapid E-NNI service delivery while ensuring that global Ethernet services are flexible and scalable, and meet Yipes' end-to-end SLA commitments for all customers.

Engaging with KVH allows Yipes to deliver global services with more comprehensive solutions to its customers while maintaining QoS standards across Yipes' network. The interconnectivity guidelines and requirements enable Yipes to seamlessly provision global Ethernet service offerings while allowing smooth NOC integration for Yipes' customers.

### **Ethernet services market information**

Worldwide revenue for Business Ethernet Services is projected to climb to \$30.7 billion by 2012, according to Vertical Systems Group (Worldwide Business Ethernet Services, 10/11/07). Enterprise customers purchase Ethernet services, which are available at rates up to one gigabit per second, in support of their metro, regional, nationwide, and global network applications. Applications include dedicated Internet access (DIA), data backup, video transmission, server consolidation, E-Line, E-LAN, and VPLS, as well as Ethernet across other network types including IP/MPLS VPNs and Frame Relay.

### **About KVH**

KVH was established in Tokyo in 1999 as an Asia-Pacific IT/communications service provider. Through its facility-based optical fiber networks and data centers, KVH offers integrated communications and IT management solutions that include managed services, data networking, Internet access and voice services to business customers. KVH has a presence in Tokyo, Yokohama and Osaka as well as through affiliates in Shanghai and Bangalore and serves over 1,500 corporate customers in broad industry segments including financial services, manufacturing, pharmaceutical, media and e-commerce. More information on KVH can be found at [www.kvh.co.jp](http://www.kvh.co.jp).

### **About Yipes Enterprise Services, Inc.**

Yipes is the leading provider of managed Ethernet and application delivery services for the global enterprise. Yipes' custom data-networking solutions empower businesses by delivering high

performance, dynamic control, unmatched service quality, and rapid ROI. Enterprise customers worldwide take advantage of Yipes' managed Ethernet services because they are easier to implement and manage than other services. Yipes' specialized offerings and obsession with customer satisfaction ensure that the company delivers the best quality experience. More than 1,000 enterprise customers worldwide rely on Yipes' high-performance managed services to improve their competitive advantage. Yipes is a Reliance Communications Company. For more information, visit [www.yipes.com](http://www.yipes.com).

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