

## Reliance Globalcom structures its services in Data, Voice, Wimax and NLD business verticals

**To become a leading provider of hybrid managed network service and global voice solutions to offer greater flexibility, performance and control**

**Sharper focus on key customer segments aimed at improving revenue generation**

**Reliance Globalcom data business to compete with AT&T, British Telecom Global Services, Orange Business Services, and Verizon Business**

**Restructure to accelerate Reliance Globalcom growth in US \$ 285 Bn (Rs. 1,11,400 crore) Global communication market**

Mumbai- Oct 06, 2008: Reliance Globalcom announces the structure of its services under four core business segments comprising of Data, Voice, WiMax and NLD. Reliance Globalcom's businesses will provide seamless, platform independent solutions to its customers by leveraging its expertise in the areas of managed services, global voice solutions and WiMax.

"Reliance Globalcom is now poised for strong exponential growth." said Mr. Punit Garg, President and CEO, Reliance Globalcom. "This consolidation will augment our capabilities to offer highly customer-focused solutions to end consumers and businesses (including enterprises, systems integrators, and carriers) around the globe. This is an important step towards making Reliance Globalcom one of the Top 5 Global communications enterprises", he added.

Reliance Globalcom is in unique position to deliver a unrivalled hybrid network reach, depth and breadth within a customer-focused managed services wrap with the alignment of its subsidiaries Reliance Globalcom Limited ( formerly known as FLAG Telecom), Reliance Globalcom Services Inc (Formerly known as Yipes Enterprises) and Reliance Vanco Group ( Formerly known as Vanco Group) under the "data" business vertical. The company offers a flexible combination of services to support the needs of multinational clients through low latency connectivity into developed and developing markets, global Ethernet VPLS spanning key metros, and relationships with over 750 carrier partners providing dense local multiple-technology access in every country in the world. The Reliance Globalcom data business will compete with AT&T, British Telecom Global Services, Orange Business Services, and Verizon Business, for medium to large MNCs around the world, serving them directly or through channel partners.

The new structure will accelerate Reliance Globalcom growth into the rapidly growing \$285 Billion communications market by providing comprehensive voice, video and data network services on a integrated and highly scalable platform. It also has a well-established and robust Global Service Delivery Platform that connects developed markets to hard- to-reach developing markets in the Middle East, South East Asia, China and India.

### **About Reliance Globalcom**

Reliance Globalcom, a division of Reliance Communications Limited, spearheads the Global Telecom operations of India's largest Integrated Telecom Service Provider. Reliance Globalcom brings together the synergies of Reliance Communications Global Business encompassing Enterprise Services, Capacity Sales, Managed Services and a highly successful bouquet of Retail products & services comprising of Global Voice, Internet Solutions and Value Added Services. The company serves over 1500 enterprises, 200 carriers and 1.7 million retail customers in 163 countries across 5 continents.

Reliance Globalcom owns the worlds largest private undersea cable system spanning 65,000 kms seamlessly integrated with Reliance Communications over 110,000 kms of domestic optic fiber provides a robust Global Service Delivery Platform connecting 40 key business markets in India, the Middle East, Asia, Europe, and the U.S. With its recent acquisition of eWave World, a pioneer in the global Wimax space, Reliance Globalcom has the capability to launch 4G services in over 50 countries. It has also acquired Vanco Group, enabling the company to provide managed services to over 230 countries across the globe. For further information, please visit [www.relianceglobalcom.com](http://www.relianceglobalcom.com)

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