

Network Agility assured with Vanco

Leading global logistic company bolster Australasian connectivity through VNO approach

Sydney, 8 January 2008 – Agility, the global provider of integrated supply chain solutions, has today signed a three year agreement with the pioneering global Virtual Network Operator (VNO) Vanco, for the design, implementation and management of a new regional Wide Area Network (WAN).

The new Agility network, covering multiple key sites in Australia, New Zealand and PNG, will utilize Vanco's industry award winning MPLS Matrix product to integrate four different MPLS providers across the region. The resulting network will provide both cost effective domestic connectivity and a Class of Service (CoS) prioritization to enable secure VoIP and other high bandwidth applications to be run effectively. The regional network is seamlessly integrated into a single managed MPLS network with connectivity into the core of Agility's global.

Vanco's VNO approach also enabled maximum network resiliency to be assured by using different carriers for primary and secondary connectivity. This carrier neutral approach assures maximum business continuity, whilst also allowing Agility to draw on support and management of the solution from their global provider, Vanco.

"Our relationship with Vanco allowed us to select multiple best-fit regional suppliers and negated the often restrictive technology or service options that can come with using a single global service provider," said Michael Lacy, IT Director Australasia, Agility. "This agreement provided access to the best fit solution and pricing for our local business, with the benefits of global support arrangements.'

"The agreement with Agility demonstrates Vanco's ability to take a unified global approach to customer service provision while also providing full local network support," said Diarmid Massey, Vanco Asia CEO. "Agility's network will enable them to easily deploy any new technologies and services they require, supported by local interface teams, with a clear understanding of the market, whilst maintaining consistency with global design principles."

About Vanco

Established in 1988, Vanco plc (FTSE: VAN) is the pioneering and leading global Virtual Network Operator. Vanco does not own telecoms assets and therefore has the freedom to source infrastructure from the most suitable Asset Based Carriers (ABCs) on a global basis. It provides enterprise clients, directly or through partners, with cost-effective, optimized and fully managed network solutions. Carriers can also extend their off-net reach by accessing, through Vanco, other carrier networks around the world.

With solutions available in 230 countries and territories, Vanco is selected by the world's largest organisations to provide strategic network solutions. Its clients include Accor Hotels, Avis Europe, British Airways, Ford Motor Company, IBM/Lloyds TSB, Siemens, Pilkington and Virgin Retail. Through the Vanco network solution clients get access to the greatest geographic coverage available through a single provider. Vanco offers incomparable flexibility to customize and adapt the solution in line with market changes and business priorities.

Vanco is recognised by the industry for its financial success and world class customer service delivery. A significant proportion of its investment capital goes into customer care which is reflected by the awards won, independent market research and client retention.

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